

**BID TABULATION - INMATE TELEPHONES**

INMATE TELEPHONES BID OPENING 8-11-09	TRIO COMMUNICATION S INC	GLOBAL TEL LINK GROUP	SECURUS TECHNOLOGIES, INC	INMATE TELEPHONE INC DIGITAL SOLUTIONS	LEGACY LONG DISTANCE	PROTOCOLL	IC SOLUTIONS	ENCARTELE INC
<b>COMMENTS</b>	TRIO WILL PAY JEFFERSON COUNTY A COMMISSION RATE OF 55% OF TRUE GROSS BILLABLE CALLS. RATE IS GUARANTEED FOR THE TERM OF AGREEMENT. INMATE RATES WILL REMIAN THE SAME FOR TERM OF AGREEMENT. NO SURCHARGES WILL BE ADDED/ A SIGNING BONUS OF \$15,000.00 IS ALSO OFFERED TO JEFFERSON COUNTY.	INCLUDES: GTL LAZER PHONE WITH 90 DAYS ON LINE STORAGE, 38 INMATE STATIONS 1 TDD, 1 WORKSTATION, 18 VISITATION PHONES, 2 VPN LICENSES, ALL INTERFACES CAPPED AT \$5,000., DEBIT OR DEBIT CARD COMMISSIONS WILL BE BASED ON TRAFFIC	FLAY \$.73 PER MINUTE COLLECT CALL RATE REGARDLESS OF CALL DESTINATION, \$5,000.00 PREPAID CALLING CARDS PLUS A 55% DISCOUNT RATE ON FUTURE CARD PURCHASES.	COLLECT CALLS - 45%, PREPAID COLLECT CALLS - 45%, DIRECT DEBIT CARDS - 45%, CALLING CARD CALLS - 35%	COUNTY WILL RECEIVE 59% OF ALL PREPAID COLLECT CALL REVENUE,	PHONE CARDS TO BE BILLED AT \$.30 MINUTE	N/A	N/A
COMMISION OFFER	55.0%	52.5%	55.0%	N/A	59.0%	51% OF GROSS REVENUE PLUS \$20,000.00 WORTH OF FREE PHONE CARDS EACH YEAR.	REFER TO BID	GREATER OF 50% OF ALL GROSS REVENUE ON COLLECT, PREPAID AND CALLING CARD CALLS OR \$28.00 PER INMATE
MONTHLY GROSS REVENUE	\$16,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
YEARLY GROSS REVENUE	\$199,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MONTHLY GROSS COMMISSION	\$9,130.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
YEARLY GROSS COMMISSION	\$109,560.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A

