

# EXHIBIT 1

State of Phone Justice: Local jails, state prisons and private phone providers

*Genesee County Michigan contract amendment  
after the FCC's 2015 cap on fees went in to effect*

**PRISON**  
POLICY INITIATIVE



# Office of Genesee County Sheriff

SHERIFF ROBERT J. PICKELL

UNDERSHERIFF  
CHRISTOPHER SWANSON


ADMINISTRATIVE SECRETARY  
PAM COOKINGHAM

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May 17, 2016

MEMORANDUM

TO: Chairperson Bryant Nolden  
Governmental Operations Committee

FROM: Sheriff Robert J. Pickell 

**SUBJECT: SECURUS INMATE TELEPHONE CHARGES**

I am requesting approval for a rate increase that recovers the revenue lost from the FCC Inmate Rate Order which went into effect on March 17, 2016 for jails and prisons. This ruling, which is in litigation, eliminates and/or restricts fees that have been charged for inmate calls.

According to our vendor, Securus Technologies, the rate increase of .2341 per minute will offset the previous fees charged, therefore, having no additional financial impact on Genesee County Jail inmates.

Please find the contract attached. There will be additional back-up documentation forthcoming.



**Customer Addendum**

Pursuant to rule 61.6220 Another Service Charge, the FCC's inmate rate order effective March 17th for prisons and June 20th for jails, fees for account deposits cannot exceed \$2.00 for payment made through web or IVS and \$3.95 for payments made via the agent. Charges and fees are effective March 17, 2016, for all prisons, including DOCs. All other sites will be effective June 20, 2016. Otherwise, standard fees apply. These fees will remain in place until changed by law.

**Current**

	Annual
Total Transactions	7,320
AVG Transaction Fee	\$ 9.12
Total Funding Fee Revenue	\$ 66,726
New with FCC Rates	
Total Transactions*	7,320
AVG Transaction Fee**	\$ 3.17
Total Funding Fee Revenue	\$ 23,234
Funding Fee Loss	\$ 43,492
Other Fee Revenue	\$ 41,136
Total Revenue Loss	\$ 84,628
Commissionable Minutes	361,524
Commissions	73,096

Option 1  Billing Adjustment - Move fees into rates  
 Rate per minute, excluded from commissions \$ 0.2341

Option 2  Decommision portion of current rate  
 Rate per minute, excluded from commissions \$ 0.3207

Option 3  Cash deduction from commissions  
 Monthly revenue deducted from commissions each month \$ 7,052.29

\* Based on an estimated annual transaction volume  
 \*\* Assumes the FR/agent payment rate stays consistent

Rate will round up to nearest penny per minute for simplicity  
 Any customers that have rate structures not in compliance with FCC rates, Securus reserves the right to make the necessary rate modifications to remain in compliance. If amendments are not received, Securus will default to option 1. Securus is attempting to obtain regulatory approvals to allow option 1 in all cases. In any case, if state regulatory approvals is not obtained, Securus reserves the right to default to option 2 as required to neutralize the financial impact of the FCC order.

Customer Signature           
 Date 6-14-16

Securus Signature           
 Date 6-15-16



BY: .....