



# State of New Mexico Purchase Order

PO Number to be on all Invoices and Correspondence

Page: 1

## Corrections Department

Corrections Department  
P.O. Box 27116  
Santa Fe NM 87502  
United States

### Dispatched

Purchase Order 77000-2201300087	Date 01-21-2022	Revision
Payment Terms Pay Now	Freight Terms FOB Destination	Ship Via Best Way
Buyer JANICE.FORDHAM	Phone 505 827 8652	Currency USD

### Dispatch Via Print

**Supplier:** 0000071869  
SECURUS TECHNOLOGIES LLC  
14651 DALLAS PARKWAY STE  
600  
DALLAS TX 75254-0000  
United States

**Ship To:** Adult Prison Division  
4337 NM 14  
Santa Fe NM 87508  
United States

**Bill To:** Adult Prison Division  
4337 NM 14  
Santa Fe NM 87508  
United States

Origin:	ENC	Excl/Excl#:					
Line-Sch	Item/Description		Quantity	UOM	PO Price	Extended Amt	Due Date
1 - 1	Process incoming mail for inmates		1.00	EA	\$39,200.00	\$39,200.00	01/21/2022
	77000-90700-1302130000-546100- - - -122-F0000						

**Schedule Total**      \$39,200.00

**Item Total**      \$39,200.00

Process incoming inmate mail at NMCD Facilities.

Agency Contact: Janice Fordham 505-470-8346  
Supplier Contact: Mario Ward 1-469-540-3629

**Total PO Amount**      \$39,200.00

Agency Approval - I certify that the proposed purchase represented by this document is authorized by and is made in accordance with all State (and if applicable Federal) legislation rules and regulation. I further certify that adequate unencumbered cash and budget expenditure authority exists for this proposed purchase and all other outstanding purchase commitments and accounts payable.

**Authorized Signature**



NEW MEXICO CORRECTIONS DEPARTMENT

with follow up 12/20

Internal Purchase Request (IPR)

<b>Date</b>	<b>Requisition #</b>	<b>Purchase Order #</b>
12/1/2002		2201300087

<b>Requester:</b>	Janice Fordham
<b>Department/Facility:</b>	PO BOX 27116, Santa Fe, NM 87502
<b>Phone #</b>	808-827-8611

<b>Supplier Information</b>		<b>Supplier ID</b>
<b>Name:</b>	Securus Technologies LLC	71869
<b>Address:</b>	4000 International Parkway, Carrollton TX 75007	
<b>Phone:</b>	1-972-277-0300	
<b>Email:</b>		

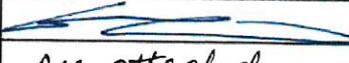
**Procurement Purpose**

Provide a brief description of services or tangible goods being purchased:
Process incoming mail for inmates for NMCD facilities.

<b>Amount of Procurement</b>	\$39,200.00
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*Quotes or copy of contract must accompany IPR for validation of accurate procurement process.*

**Approvals**

<b>Approver</b>	<b>Signature</b>	<b>Date</b>
Supervisor		12/15/21
Business Manager		12/01/21
Warden/Bureau Chief/Region Mgr.		
CIO for all IT Requests		
Budget > \$1,000	see attached email	
Division Director > \$1,500		12/15/21
ASD Director > \$10,000	see attached email	

Approver comments:

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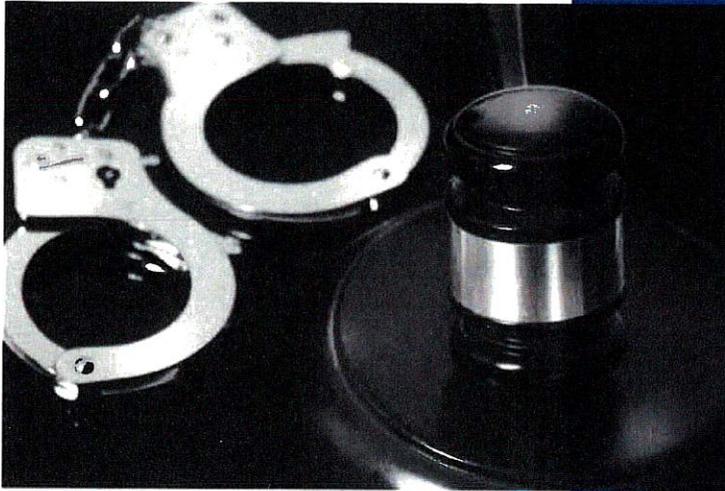


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**SECURUS**  
Technologies



**FINANCIAL PROPOSAL**  
**NEW MEXICO DEPARTMENT OF**  
**CORRECTIONS**



We exist to  
**SERVE** and  
**CONNECT**  
to make our  
world safe.

An Extension Proposal Prepared for:  
New Mexico Department of  
Corrections

Presented to:  
Gary Maciel  
Acting Director

01/20/2022

Presented by:  
**Mario Ward**  
Director of Sales  
Securus Technologies, LLC  
4000 International Parkway  
Carrollton, Texas 75007

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# COVER LETTER

January 20, 2022  
Director Gary Maciel  
Acting Director  
New Mexico Department of Corrections



**Re: An Extension with an amendment for Inmate Telephone Service, Tablets, Digital Mail Center, and Money Transfer.**

Dear Mr. Lytle,

Securus Technologies, LLC (Securus), is pleased to submit our proposal to add our Digital Mail Center product and service. The following proposal describes our state-of-the-art, comprehensive inmate communication solution that will provide the NMDOC with unmatched administrative, operational, and financial benefits.

The NMDOC will receive the following benefits by partnering with Securus:

- **Unmatched Industry Experience** – We have over 30 years of experience providing inmate communication solutions to correctional facilities. Over 2,800 facilities have installed our flagship calling platforms (SCP and NextGen SCP).
- **Best Technology in the Industry** – Securus is the leading technology innovator in the inmate communications industry. We have developed and currently own over 230 patents, with another 110 pending.
- **Unmatched Service and Support** – Securus understands that the most important differentiator in the inmate communication industry is service. We have more field service technicians than any other inmate technology provider.

For over thirty years, we've operated with a focus that has always been on serving the Corrections and Public Safety agencies with which we are honored to partner.

We thank you for this opportunity to provide you this offer and look forward to participating in the next steps of amending the ITS Contract and beginning new added services to include Digital Mail.

Sincerely,

Mario Ward  
**Director of Sales**  
Securus Technologies, LLC  
4000 International Parkway  
Carrollton, Texas 75007  
[mward@securustechnologies.com](mailto:mward@securustechnologies.com)

# PROPOSAL SUMMARY



Connecting What  
**MATTERS**

## Proposal Summary

Aventiv Technologies, LLC, through its wholly owned subsidiaries Securus Technologies, LLC, Guarded Exchange, and JPay, Inc., is pleased to submit this unsolicited proposal extending and amending the existing Inmate Telephone Contract with the New Mexico Department of Corrections.

Securus Technologies has been honored to serve the State of New Mexico for the past decade. When we began our service, we committed to state-of-the-art infrastructure buildout for ITS, Investigations, and other technologies for the State's use that would evolve with the State's needs. We believe this offer meets these new needs.

Securus' service to NMDOC has been rooted in our experience as an industry leader serving the needs of many State Department of Correction Agencies, while being a partner offering the latest technology.

The end-result will be an increased safety and security for offenders, staff and the public.

Securus has invested more than \$670 million in value-added technology the past few years and will continue to invest in the market to build and acquire the best solutions – we hope to deliver more solutions to NMDOC throughout the term of the new contract.

The Department has already deployed and is invested in Securus services and we can guarantee a smooth continuation with these required and value-added services with absolutely no risk at all.

Securus will continue to make investments and will continue to deliver technology solutions that improve safety and help you modernize the incarceration experience.

Securus has carefully developed a proposal to support and serve the New Mexico Department of Corrections (NMDOC). The Securus solution is designed to generate the highest quality of service, deliver proven efficiency, provide alternative communication methods, deliver advanced technology, and provide advanced investigative capabilities.

Our robust communication systems, automation services, and proven investigative tools used daily nationwide by law enforcement will deliver proven results by increasing operational efficiencies while lowering costs and **enhancing service options** to your offenders, their family members and friends. Facility staff will also be safer and better equipped to serve and protect their communities while keeping inmates in touch with their loved ones.

Our powerful offer includes features, functionality, and benefits that no Vendor other than Securus **can offer!** We make this good-faith offer to upgrade your technology, process, and procedures with respect to the challenges the NMDOC has faced because of the **Covid-19 worldwide pandemic, as well as our looming substance abuse epidemic**. We plan to do so by offering the following:

- the industry's most trusted technology and support for a **Digital Mail Center** program, accessed by offenders through Tablets, and assistance from Staff.

**This offer** involves an extension to the existing ITS contract with an amendment with that adds Digital Mail Center to handle all incarcerated individual non-legal mail, advanced tools to handle legal-mail, while respecting the rights of offenders.

Securus will deliver additional solutions backed by over 34 years of experience serving corrections. Our dedicated project management team will facilitate an aggressive installation and transition process and schedule. Our specialized dedicated support team will ensure that NMDOC realizes all the benefits of its new systems. We are committed to delivering all the software, hardware, and tools on time and with proper training to ensure your facility can utilize the most advanced systems available in the marketplace today to drive greater efficiency.

For your convenience, attachments throughout the document detail our proposed offer. Securus' complete solutions will help to improve communication, security and efficiency of your facility. All these technologies are proven in facilities nationwide and will drive greater efficiencies, deliver higher returns on investigative activities, and improve communications between inmates and friends and family.

By extending and enhancing this partnership with Securus, the New Mexico Department of Corrections will continue to have a vendor with the technology, financial resources, experience, and equipment needed to deliver the industry's leading inmate technology

services. Securus couples its industry-leading technologies with exceptional support and attractive financial incentives to deliver inmate communication services solutions that are second to none.

We strive to be a true partner to the agencies we serve, providing innovative technology that increases safety and security while assisting offenders in their rehabilitation. This is our goal for every agency we share a partnership and hope that this proposal shows our commitment to NMDOC.

We look forward to the opportunity to continue our partnership.

## Pricing

We are proposing the price of ~~\$4.00~~ \$3.50/ADP/Month

## Summary

The NMDOC will find that **Securus' Digital Mail Center** will save the department in many ways. As our other DMC customers find, NMDOC will experience a significant elimination in the operational burden on corrections staff from processing postal mail. You will see that the program removes the risk of drugs, Disease, and/or Chemical Exposure to agency staff.

We are proud to offer The Securus Digital Mail Center to NMDOC and are honored to assist your efforts to eliminate contraband entering correctional agencies through the postal service by scanning physical mail and delivering it electronically to inmates through Securus' ConnectUs inmate terminals and Tablets.