



September 26<sup>th</sup>, 2018

Major Jon Becker  
Ulster County Jail  
380 Boulevard  
Kingston, NY 12401

Dear Major Becker,

Keefe Commissary Network, LLC would like to thank the Ulster County Jail for the opportunity to submit a follow-up clarification for the commissary operation to be implemented in response to **RFP-UC18-033 Food Service for Ulster County Jail**.

KCN is proposing to utilize the same commissary operation detailed in its prior proposal. This clarification is to state that KCN will take responsibility for the wiring and installation of the proposed vending machines. The commission rate for commissary and Securepak purchases will be updated to **28%**; Inmate Vending purchases will provide an **18%** commission rate.

KCN will provide weekly offsite commissary services to the Ulster County Jail. Inmates will be able to order commissary through the facility's currently existing phones, where they will be sent to KCN's Syracuse, NY warehouse for fulfillment. All commissary and Securepak orders will be sent to the facility weekly from this warehouse. Two full-time employees will take responsibility for the distribution of commissary and Securepak orders, maintenance and filling of vending machines, and processing of credits. Additionally, KCN will provide its KeepTrak Online Banking software to the Ulster County Jail. KCN's accounting solution will integrate with the facility's JMS at a booking level; KCN will pay up to \$16,000 in integration fees.

Keefe focuses every day on achieving the highest standards of quality, integrity, and accountability and is the candidate best suited to exceeding expectations. Please do not hesitate to reach out to me using the contact information listed below, should you have any questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read 'Max Hernandez', with a long horizontal flourish extending to the right.

Max Hernandez  
KCN Regional Manager, Northeast  
732-509-0123  
[max.hernandez@keefegroup.com](mailto:max.hernandez@keefegroup.com)